

01 — POSITIONING

The self-hosted enterprise AI company for Europe.

For European enterprises that need AI in daily operations without moving data, decisions or control outside the organisation, Onega is the self-hosted enterprise AI company that ships a governed product stack and deploys it with its own engineers. Unlike cloud AI suites that ask you to trust the vendor, and unlike consultancies that leave when the slides end, Onega puts the models, the policies and the audit trail on hardware you control and keeps an engineer beside your team until the workflow runs.

CATEGORY

On-premises, governed AI for enterprise operations. Short label: sovereign enterprise AI.

PRODUCTS

Onega builds and licenses OneAI, OneDesk and OneMail.

02 — THREE PILLARS

01 — Sovereign

Models, data and decisions stay on infrastructure you control.

Mechanism. OneAI serves models on your hardware and routes out only through providers you configured; OneMail installs per organisation.

02 — Governed

Policy in the request path. People approve what matters. A trail for every decision.

Mechanism. Signed kill switch, guard models, PII redaction, policy engine, action ledger, receipts, provenance.

03 — Deployed

Our engineers work inside your team until the workflow runs.

Mechanism. Onega Forward: discovery, pilot, residency, handover, measured against a baseline you agreed.

03 — THE STACK · ONE STACK, THREE SURFACES, ONE DELIVERY LAYER

LAYER	PRODUCT	WHAT IT IS	STATUS
RUN	OneAI	Run models where your data lives. A self-hosted AI gateway and inference engine in one native process: local models and 25 provider kinds behind one governed, OpenAI-compatible API.	v0.2.8 · validated on Windows 11 · Linux and macOS builds in progress
WORK	OneDesk	The intelligent desktop for email, work and trusted AI. Mail, calendar, tasks and cases in a native desktop with an encrypted local store and AI that never grants itself authority.	engineering preview 0.0.81 · Windows, macOS, Linux targets · sold with a pilot only
RESOLVE	OneMail	Every message gets a clear next move. A governed control tower for shared mailboxes: evidence-first recommendations, human control, Dynamics 365 as the record. Installed per organisation.	v0.0.62 · design complete · proof-of-concept deployment · not yet production-qualified
DEPLOY	Onega Forward	Deployed, not demoed. Discovery Sprint, Deployment Pilot, Forward Residency, Operate and Improve. A baseline first; a runbook and a stop option at the end.	four formats · fixed-price pilot after discovery · sales@onega.dev

OneDesk and OneMail can route every AI call through OneAI: one policy, one audit trail; integration is scoped per engagement, never assumed.

04 — BUILT FOR EUROPEAN BUYERS

Sovereignty is a mechanism, not a slogan.

Where it runs. On your hardware or in your tenant. Inference stays local unless you configured a route out.

What we document. Data flows, subprocessors, retention, a data-processing agreement per deployment, an AI Act classification in discovery.

What we do not claim. Certifications we do not hold, compliance as a product property, or results we have not measured.

READY WHEN YOU ARE

Request a walkthrough, a Discovery Sprint or a pilot conversation. Links open your own mail client.

[REQUEST A WALKTHROUGH](#) → [SALES@ONEGA.DEV](mailto:sales@onega.dev)

partners@onega.dev · Partner Network · info@onega.dev · investors and press · onega.dev

05 — WHY NOW

European enterprises are not short of AI. They are short of AI they are allowed to run.

20.0%

of EU enterprises with ten or more employees used AI in 2025, up from 13.5% in 2024. An adoption signal, not a market size.

Eurostat, 11 December 2025
ec.europa.eu/eurostat/web/products-eurostat-news/w/ddn-20251211-2

DATE	SIGNAL	SOURCE
May 2026	Palo Alto Networks completed its acquisition of Portkey. AI gateways are now strategic assets.	Palo Alto Networks press release
Jul 2026	Ollama raised a USD 65M Series B. Local inference is a funded, mainstream category.	TechCrunch
Aug 2026	Stripe agreed to acquire OpenRouter. Model routing is infrastructure worth owning.	Stripe newsroom

What it means. Both halves of the infrastructure market are being validated separately. Nobody yet sells local inference and a governed gateway in one self-hosted product, with people who deploy it. Meanwhile the EU AI Act's obligations phase in from 2025 through 2027, and NIS2 and DORA raise the bar on logging, incident handling and third-party risk.

EU AI Act framework: digital-strategy.ec.europa.eu/en/policies/regulatory-framework-ai · acquisition and funding notices as cited in the OneAI documentation

06 — HOW WE ENGAGE · ONEGA FORWARD

Our engineers work inside your team until it runs.

Step 01 · 2 weeks

Discovery Sprint

Workflow map, measured baseline, data-flow map, risk register with AI Act classification, acceptance criteria, fixed-price pilot proposal. You may stop here.



Step 02 · 6-8 weeks

Deployment Pilot

One workflow, one team, one integration, built inside your environment, evaluated on a holdout sample, run under supervision, handed over with a runbook and a stop option.



Step 03 · quarterly

Forward Residency

An engineer embedded two to three days a week as the second and third workflows follow. Integration ownership, a quarterly value review. Operate and Improve keeps deployed workflows under change control.

01 Baseline before build. Nothing is deployed until we have measured the current workflow and agreed what better means.

02 Human approval where consequences are. Every engagement defines what runs unattended and what needs a person. AI proposes, people decide.

03 Hand over, don't hold hostage. Configuration, runbook, evaluation results, known limitations, training and a stop option.

07 — WHAT WE DO NOT CLAIM

- **Certifications we do not hold.** ISO/IEC 27001 and 42001 programmes follow the first customers; a SOC 2 decision comes after that.
- **Compliance as a product property.** We do not say "GDPR-ready", "EU AI Act compliant" or "EU-only". We say what the product does (local inference, redaction, audit export, per-organisation hosting) and what an engagement documents (data flows, subprocessors, a data-processing agreement).
- **Results we have not measured.** Every number we publish comes with its method. No customer result is claimed.
- **Customer names, logos, quotes or awards.** None are published until they exist and are approved in writing.

PRODUCT STATUS, STATED PLAINLY

OneAI	v0.2.8 · validated on Windows 11 (x64) · Linux and macOS code paths exist, not yet certified
OneDesk	engineering preview 0.0.81 · not a finished client release · sold with a pilot only
OneMail	v0.0.62 · proof-of-concept deployed · not yet production-qualified · no customer named
Oneqa	working name · company in formation · name clearance in progress